



**NOT A MEMBER**

**POS Team Member:** Are you a QDOBA Rewards member?

**Guest:** No.

**POS Team Member:** You can earn points towards free food, and you get free chips and queso when you sign up.

(COMPLETE TRANSACTION AND HAND THEM THE RECEIPT, DIRECTING THEM TO THE BOTTOM)

**POS Team Member:** Just so you know, you can still earn points on today's order. (CIRCLE OR POINT TO CODE ON THE RECEIPT) Use the code at the bottom of your receipt to claim your points after you've signed up.

**QDOBA Rewards Members: EXISTING MEMBERS**

**POS Team Member:** Are you a QDOBA Rewards member?

**Guest:** Yes.

**POS Team Member:** Great! Open the app and scan your QR code when you're ready or provide your phone number and we can look you up.

(GUEST SCANS/PROVIDES PHONE NUMBER)

**POS Team Member:** Looks like you're a QDOBA Rewards Member with # visits. Once you hit 12 visits this year, you'll become a Gold Member. I also see that you have XYZ reward available – would you like to redeem it today?

**Guest:** Yes

**POS Team Member:** Great, I've gone ahead and redeemed your XYZ reward. Thanks for being one of our most loyal customers.

**Gold Status Members: EXISTING MEMBERS**

**POS Team Member:** Are you a QDOBA Rewards member?

**Guest:** Yes.

**POS Team Member:** Great! Open the app and scan your QR code when you're ready or provide your phone number and we can look you up.

(GUEST SCANS/PROVIDES PHONE NUMBER)

**POS Team Member:** Looks like you're a Gold Status Member – do you want to use your \$2 Chips and Dip benefit or another reward today?

**Guest:** Yes

**POS Team Member:** Great, I've gone ahead and redeemed your XYZ reward. Thanks for being one of our most loyal customers.